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KAULKIN INFORMATION SYSTEMS™ INTRODUCES TrackHealth™ VERSION OF KISTrack® SaaS/CLOUD TECHNOLOGY

Solution Offers Healthcare/Medical Stakeholders Ability to More Actively Monitor and Manage Electronic Health Records (EHRs), Patient Care and Meaningful Use Outcomes

ANNAPOLIS, MD – December 9, 2009: Kaulkin Information Systems™ (KIS) today announced general availability of its KISTrack® TrackHealth™ technology platform.

TrackHealth is a specialized version of the company's KISTrack SaaS-Cloud computing workflow, data/document management, compliance and risk mitigation platform. KISTrack TrackHealth allows patients, practitioners, office managers/staff, administrators, specialists and other medical stakeholders to more actively share data and monitor critical decisions and related electronic health records (EHRs) at all stages of a patient's care.

With the majority of healthcare practices and institutions striving to keep operating costs to a minimum these firms naturally rely on third-party vendors or service providers for such operations as legal, accounting, HR and records management throughout the life-cycle of patient care. Being Software-as-a-Service (SaaS) and Internet-based it does not matter if TrackHealth users are internal staff, third-party service providers or individual patients.

Access to information is assigned to users at varying "rights" levels which controls exactly what data users can see and what each user can do with such data. This tiered user structure also controls which TrackHealth application tools are available to each individual user as well as the fees associated with accessing the system – keeping costs low.

"KISTrack TrackHealth was developed to address the *Human Side of Compliance*® in the healthcare, medical, insurance, pharmaceutical and related sectors," stated Michael P. Binko, president and CEO of Kaulkin Information Systems. "This human side is the cross-roads where individuals interact with sensitive patient data. Our heritage of handling critical financial data in the heavily-regulated securities, insurance, banking and deal-flow communities is the foundation upon which TrackHealth was forged."

As healthcare reform becomes more refined, stakeholders at all levels will need to be more diligent in addressing regulatory/compliance scrutiny, best-practice management, data security, risk mitigation and transparency. To that end, the company formally submitted KISTrack for

certification by the Certification Commission for Health Information Technology ([CCHIT](#)) and expects to announce certification soon.

“The ability to address federal/state and industry guidelines for quality care and trusted patient records management are the anchor tenets of TrackHealth and the landscape that KIS was built to simplify. Combining these critical needs with the cost-effective SaaS-Cloud computing delivery model is a win-win for all healthcare communities,” added Binko.

Patients are also being asked to get more “involved” in their healthcare. This participation begins with trusted access to, portability of and greater visibility into their own EHRs and thrives in an environment where communication with their practitioners is efficiently supported and encouraged – scenarios specifically supported by TrackHealth.

TrackHealth technologies can be deployed very quickly without the typical hard-costs of new computing equipment, additional IT staff or long-term software maintenance contracts. This “low overhead” aspect of the technology makes TrackHealth a definitive platform for both large and small healthcare organizations.

EHR Your Way™

TrackHealth often works side-by-side with existing practice management technologies as there is typically little need to completely replace current IT systems. Instead, practitioners keep suitable assets in place while using TrackHealth and the KIS TrackBatch module to interact with and extend IT capabilities into new areas of transparency, records access and data/process management. This concept is part of an initiative KIS has branded as *EHR Your Way™* and emphasizes the ability to tailor TrackHealth to the way practitioners already operate.

Additionally, the KIS *Solution Services* team is available to advise and work closely with customers to perform IT audits that identify where TrackHealth can supplement existing systems. *Solution Services* teams also project manage deployments with customer teams in order to identify, prioritize and surpass specific return-on-investment (ROI) goals and objectives.

Beyond simple monitoring of data, users and business rules, TrackHealth incorporates tools such as document management, e-mail and message archive/surveillance, audit trails and reporting capabilities that provide critical knowledge to decision makers. Audit trails are inherent in the system to ensure only authorized users are accessing sensitive data. This information directly relates to increased team efficiency, improved patient care and support for Meaningful Use Outcomes.

About Kaulkin Information Systems

Kaulkin Information Systems is a technology and solution services company that offers simple, yet powerful and affordable, hosted Software-as-a-Service (SaaS) and Cloud computing compliance, workflow and risk mitigation technologies. KIS is one of the first technology and solution providers to address specific international, federal, state and industry-imposed regulatory compliance standards in the SaaS-Cloud environment. This understanding and integration of compliance and risk management factors truly sets KIS technologies, solutions and intellectual property apart in the market.

KIS is a *Chesapeake Innovation Center* (CIC) portfolio-company and was recently selected by Microsoft® Corporation for its *Startup Accelerator Program* – an initiative that highlights companies developing unique and innovative technologies on Microsoft platforms.

For more information about KIS visit www.kistrack.com or for detailed KIS*Track* and KIS Solution Services pricing information, contact Paul Hughes via telephone at (240) 499-3842 or via e-mail to phughes@kistrack.com or sales@kistrack.com.

About the Chesapeake Innovation Center

The Chesapeake Innovation Center (CIC), www.cic-tech.org, is America's first business accelerator for government and homeland/national security initiatives. The CIC mission is:

- To scout technology innovations and solutions (on a national scale) in the areas of national, homeland and cyber security that can bridge the newly identified capability gaps for our Government, Homeland Security and Intelligence Community partners. And
- To accelerate the growth of small businesses and provide hands-on assistance to regional entrepreneurs to guide them towards specific capabilities/solutions that match our partner community, thus bringing technology innovations to the government market.

CIC has scouted, screened, vetted and presented more than **150** technology companies from across the nation for the CIC partners. In addition, CIC has provided assistance to more than 36 small businesses to date. CIC services include access to potential customers, partners, government agencies and system integrators, hands-on coaching and assistance from experts, market strategies, fundraising and other milestone oriented services to help emerging technology companies succeed in the market place.

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Kaulkin Information Systems, KIS, Technology, Data Management, Software as a Service, software-as-a-Service, SaaS, Cloud, Cloud Computing, Software, Practice Management, Health, Hospitals, Information Technology, Capital Investment, Data Management, Data Solution, Finance, Financial, Financial Services, Investing, Investment, Technology, Venture Capital, Venture Investment, Early-Stage, Innovation, Capital Investment, Data Management, Data Solution, Finance, Financial, Financial Services, Healthcare, Medical, Meaningful Use, Health, Hospitals, Information Technology, Investing, Investment, Practice Management, Software, Telecommunications.